

17<sup>th</sup> May 2010

Alec & Claire Cardno  
8 Mana View Road  
Paremata  
Porirua 5026

To Moss Brothers

Attention Julian Moss

Dear Julian,

Because we had a section in an established area of Greytown we were very keen to build a house that captured the look and feel of this early Wairarapa town. We had heard about Moss Brothers as you already had a reputation for designing and building very authentic period New Zealand homes. So coming to see you was an obvious choice as a good place to start.


We did consider buying an old house to relocate but couldn't stand the thought of it being cold, damp, and hard to heat and maintain, and, and, and. Further to that, even though an old house might be cheap to initially buy the cost to restore and renovate could easily end up being more than a new build – and it would still be an old house when finished. We therefore felt if we could get something new that still looked and felt old, then it was a win – win for us.

We went to your Moss Brothers Masterton office and were very impressed with your main show home but just off to the side was a classic period settlers cottage you had built as a spec. I think it was erected by your carpenters as a fill-in between projects. It fitted our wish-list perfectly.

Dealing with Moss Brothers was a good experience. You explained things well and showed us various options. You also took into account all of our concerns and listened to what was important to us, but most importantly, worked around our budget.

We really appreciate that for years after you delivered our new home you continue to phone us and stay in touch just to ask 'how's things' and 'is everything ok'. This tells us that you really care about us and the new home we purchased from you long after we've owned it.

We'd have no hesitation in referring Moss Brothers to anyone thinking of building a new home.

  
Alec & Claire